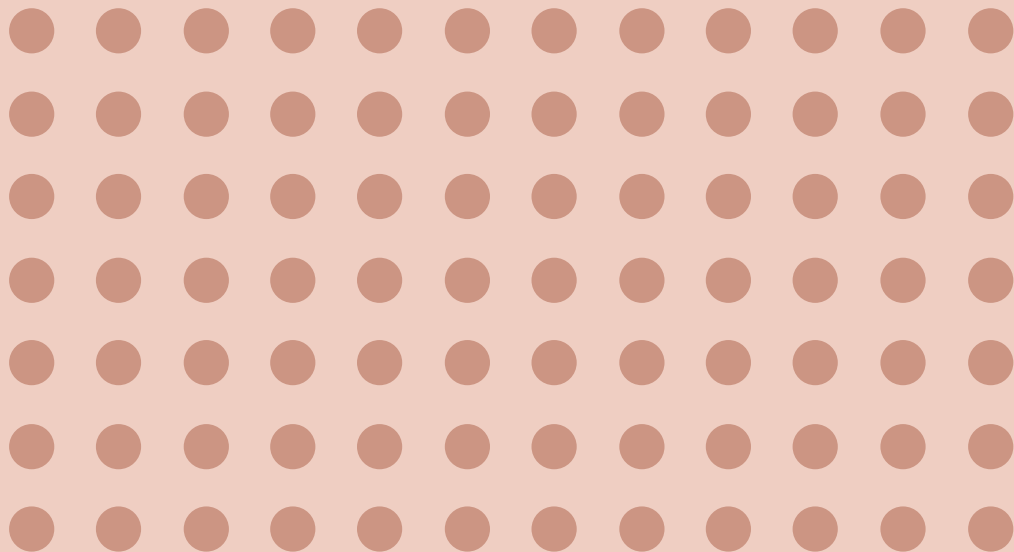


# Procurement Statistics

The United Nations  
reproductive health  
and rights agency

Ensuring  
reproductive rights  
for all



Compiled by:  
UNFPA Procurement Services Branch, Copenhagen, Denmark  
[www.unfpa.org/about-procurement](http://www.unfpa.org/about-procurement)  
[procurement@unfpa.org](mailto:procurement@unfpa.org)

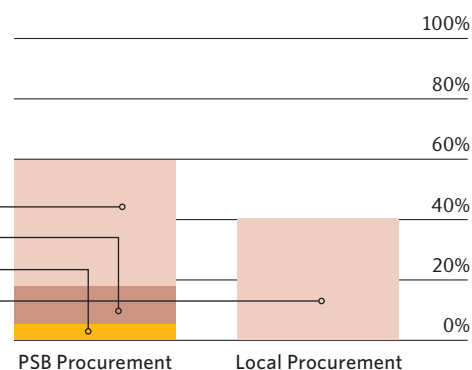
2017

*The data used for this report reflects Purchase Orders created in the UNFPA ERP system in 2017, including goods shipped from stocks and excluding inventory replenishment procurement.*

## Total UNFPA Procurement

### Summary

Procurement Type	USD Value	%
<b>A. PSB Procurement</b>	<b>189,671,778</b>	<b>59.64%</b>
Programme Procurement	132,940,606	41.80%
Third Party Procurement	40,079,244	12.60%
HQ Procurement	16,651,929	5.24%
<b>B. Local Procurement</b>	<b>128,364,238</b>	<b>40.36%</b>
<b>Total</b>	<b>318,036,016</b>	<b>100.00%</b>



## Total UNFPA Procurement by type and category

Category/Procurement Type	PSB Procurement				Local Procurement	Total USD Value	%
	Programme Procurement	HQ Procurement	Third Party Procurement	Local Procurement			
Contraceptives (incl. inspection and testing)	86,817,727	9,223	35,262,460	–	122,089,410	38.39%	
Travel Services, Events & Hospitality	–	6,871,874	–	42,773,332	49,645,206	15.61%	
Inter-Agency Emergency RH, Dignity & Other Kits	14,948,800	–	1,055,721	11,638,295	27,642,816	8.69%	
Premises, Rent, Purchase, Construction & Alteration	483,783	6,463,156	–	14,096,776	21,043,715	6.62%	
Management, Evaluation & Administrative Services	14,721	1,136,417	–	15,687,016	16,838,154	5.29%	
Freight, Transport, Handling, Storage & Custom Clearance	9,095,270	20,942	3,174,002	4,125,689	16,415,903	5.16%	
Medical Devices	5,890,914	–	515,237	7,084,776	13,490,928	4.24%	
Printing, Publication & Promotional Services	1,096,041	789,202	–	7,948,890	9,834,134	3.09%	
Other Operating Expenses	6,935	56,908	–	8,995,633	9,059,476	2.85%	
Vehicles	4,359,826	–	–	4,053,938	8,413,764	2.65%	
IT & Communications Hardware	3,446,908	287,709	18,785	3,504,009	7,257,412	2.28%	
Pharmaceuticals	6,435,587	–	53,040	641,250	7,129,877	2.24%	
Office Furniture, Equipment & Supplies	188,455	51,759	–	4,077,850	4,318,063	1.36%	
IT & Communications Software & Licenses	139,060	466,124	–	1,875,239	2,480,422	0.78%	
IT & Communications Consultancy Services	–	498,614	–	1,430,422	1,929,036	0.61%	
Other Machines & Supplies	16,578	–	–	431,122	447,700	0.14%	
<b>Total</b>	<b>132,940,606</b>	<b>16,651,929</b>	<b>40,079,244</b>	<b>128,364,238</b>	<b>318,036,016</b>	<b>100.00%</b>	
<b>% of Total Procurement</b>	<b>41.80%</b>	<b>5.24%</b>	<b>12.60%</b>	<b>40.36%</b>	<b>100.00%</b>		

## Total UNFPA Procurement by source and category

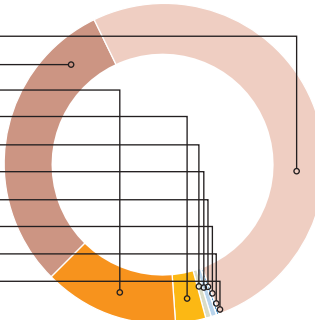
Category/Sourced From	Developed Countries	Developing or Transitional Countries	Other sources (Inter-UN agencies)	Total USD Value	%
Contraceptives (incl. Inspection and testing)	91,964,530	30,124,880	–	122,089,410	38.39%
Travel Services, Events & Hospitality	8,177,326	40,492,924	974,956	49,645,206	15.61%
Inter-Agency Emergency RH, Dignity & Other Kits	10,544,538	16,991,844	106,434	27,642,816	8.69%
Premises, Rent, Purchase, Construction & Alteration	7,687,863	11,974,850	1,381,002	21,043,716	6.62%
Management, Evaluation & Administrative Services	5,493,487	11,190,156	154,511	16,838,155	5.29%
Freight, Transport, Handling, Storage & Custom Clearance	7,757,358	7,946,813	711,732	16,415,903	5.16%
Medical Devices	5,844,331	7,646,596	–	13,490,927	4.24%
Printing, Publication & Promotional Services	2,203,838	7,593,036	37,260	9,834,134	3.09%
Other Operating Expenses	2,565,181	5,505,676	988,620	9,059,477	2.85%
Vehicles	823,345	4,179,291	3,411,128	8,413,764	2.65%
IT & Communications Hardware	4,267,749	2,989,600	62	7,257,411	2.28%
Pharmaceuticals	4,828,402	2,301,476	–	7,129,877	2.24%
Office Furniture, Equipment & Supplies	235,924	3,949,840	132,299	4,318,063	1.36%
IT & Communications Software & Licenses	890,400	1,495,767	94,254	2,480,422	0.78%
IT & Communications Consultancy Services	589,646	1,317,000	22,389	1,929,036	0.61%
Other Machines & Supplies	9,852	437,848	–	447,700	0.14%
<b>Total</b>	<b>153,883,771</b>	<b>156,137,597</b>	<b>8,014,648</b>	<b>318,036,016</b>	<b>100.00%</b>
<b>% of Total Procurement</b>	<b>48.39%</b>	<b>49.09%</b>	<b>2.52%</b>	<b>100.00%</b>	

## Inventory Procurement

Category/Inventory Type	Total USD Value	%
<b>Contraceptives</b>		
Male Condoms	2,506,398	14.02%
Female Condoms	792,000	4.43%
<b>Inter-Agency Emergency RH, Dignity &amp; Other Kits</b>		
Inter-Agency Emergency Reproductive Health Kits (IA ERH Kits)	14,179,782	79.30%
Dignity Kits	285,000	1.59%
<b>Pharmaceuticals</b>		
Oxytocics and Anti-oxytocics	98,400	0.55%
Antibacterials	2,120	0.01%
<b>Others (artwork, freight, insurance, sampling and testing)</b>	18,481	0.10%
<b>Total</b>	<b>17,882,182</b>	<b>100.00%</b>

## Inter-Agency Emergency RH, Dignity & Other Kits Distribution

Sub-Category	USD Value	%
Dignity Kits	14,307,541	51.76%
Inter-Agency Emergency Reproductive Health Kits (IA ERH Kits)	8,354,522	30.22%
Medical Kits	3,769,278	13.64%
HIV Test Kits	836,010	3.02%
Other Kitting Services	203,138	0.74%
Fistula Kits	138,241	0.50%
Syphilis Test Kits	20,066	0.07%
Pregnancy Test Kits	11,365	0.04%
Art Work & Packaging RH Commodities	1,638	0.01%
First Aid Kit	1,018	0.00%
<b>Total</b>	<b>27,642,816</b>	<b>100.00%</b>



In the context of UNFPA Procurement, the terms below shall mean the following;

### Inventory Procurement

Procurement undertaken by UNFPA Procurement Services Branch, Copenhagen for selected Reproductive Health Kits & Reproductive Health Commodities to be held in inventory for UNFPA programmes and customers.

### Inter-Agency Emergency Reproductive Health Kits (IA ERH Kits)

Kits designed to respond to emergency needs of emergency obstetric and newborn care, prenatal and postnatal care, clinical management of rape, contraceptive choice, and prevention and treatment of sexually transmitted infections.

### PSB Procurement

Procurement undertaken by UNFPA Procurement Services Branch, Copenhagen.

### Programme & HQ Procurement

Procurement undertaken by UNFPA Procurement Services Branch, Copenhagen on behalf of UNFPA programmes and UNFPA Headquarters.

### Local Procurement

Procurement undertaken directly by UNFPA country offices, UNFPA regional offices and UNFPA Headquarters.

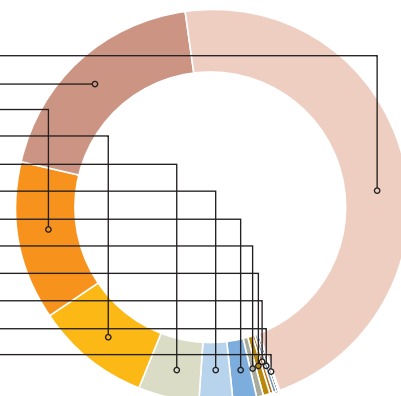
### Third Party Procurement

Procurement undertaken by UNFPA Procurement Services Branch, Copenhagen with no direct UNFPA programme component, at the request and on behalf of third parties (Governments, inter-governmental organizations, non-governmental organizations, or United Nations entities including specialized agencies, funds, programmes, and subsidiary organs).

# UNFPA Procurement of Reproductive Health Commodities

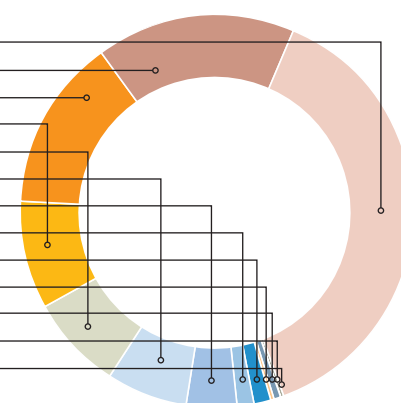
## A) Contraceptives Distribution

Sub-Category	USD Value	%
Implantable Contraceptives	57,076,436	46.75%
Injectable Contraceptives	23,338,971	19.12%
Male Condoms	16,199,710	13.27%
Combined Low Dose OC Pills	11,548,171	9.46%
Female Condoms	5,885,464	4.82%
Progestogen Only Pills	3,445,369	2.82%
Lubricants	2,331,606	1.91%
Art Work & Packaging RH Commodities	706,326	0.58%
Sampling/Inspection & Testing of Condoms	591,118	0.48%
Intrauterine Device (IUD)	587,722	0.48%
Emergency Contraceptive	330,237	0.27%
Standard Days Method (SDM)	48,280	0.04%
<b>Total</b>	<b>122,089,410</b>	<b>100.00%</b>



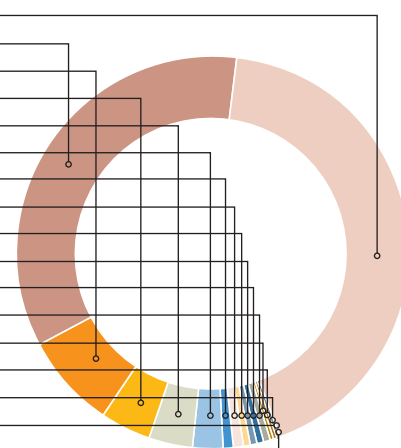
## B) Medical Devices Distribution

Sub-Category	USD Value	%
Hospital Equipment and Furniture	5,143,821	38.13%
Medical Electrical Equipment	2,217,468	16.44%
Medical Supplies	1,911,510	14.17%
Anatomical Models	1,186,696	8.80%
Medical Diagnostic Equipment and Supplies	1,061,595	7.87%
Anaesthesia and Resuscitation Equipment	893,122	6.62%
Medical & Surgical Instruments	575,659	4.27%
Sampling/Inspection of Medical Devices	179,777	1.33%
Medical Sterilization Equipmnt	174,372	1.29%
Medical Attire & Linen	61,188	0.45%
Medical Utensils	60,240	0.45%
Other Electrical Equipment	14,430	0.11%
Laboratory Supplies	9,369	0.07%
<b>Total</b>	<b>13,489,248</b>	<b>100.00%</b>



## C) Pharmaceuticals Distribution

Sub-Category	USD Value	%
Other Pharmaceuticals*	3,043,816	42.69%
Oxytocics and Anti-oxytocics	2,472,436	34.68%
Antibacterials	561,164	7.87%
Cardiovascular Medicines	292,500	4.10%
Anti-Anaemia Medicines	256,916	3.60%
Intravenous Solutions	171,551	2.41%
Antiseptics	65,431	0.92%
Antifungal Medicines	57,339	0.80%
Sampling/Inspection of Pharmaceuticals	47,656	0.67%
Analgesics	37,601	0.53%
Diagnostic and Laboratory Reagents	37,374	0.52%
Antihypertensive Medicines	33,300	0.47%
Antiprotozoal Medicines	21,870	0.31%
Anaesthetics	13,596	0.19%
Vitamins and Minerals	12,754	0.18%
Antimalarial Medicines	4,244	0.06%
Art Work & Packaging RH Commodities	330	0.00%
<b>Total</b>	<b>7,129,877</b>	<b>100.00%</b>



\*Other pharmaceuticals include: Antispasmodic Medicines; Anthelmintics; Antiallergics; Anti-Inflammatory Medicines; Antiretroviral Medicines; Gastro-Intestinal; Respiratory Tract Medicines Medicines; Sedatives and Narcotics.

# Geographical Analysis of UNFPA Procurement

## A) Procurement from Developed Countries

Vendor Country Names	Contraceptives	Inter-Agency Emergency RH, Dignity & Other Kits	Medical Devices	Pharmaceuticals	Other Categories*	USD Value	%
Netherlands (M)	31,936,593	8,806,975	1,839,877	4,159,159	3,625,822	50,368,426	32.73%
Germany (M)	33,469,855	250	1,109,067	5,400	1,577,192	36,161,764	23.50%
Belgium (M)	20,686,136	10,792	27,500	–	1,117,376	21,841,805	14.19%
United States (M)	51,878	–	596,763	–	18,315,603	18,964,245	12.32%
United Kingdom (M)	5,025,665	–	887	18,658	4,937,949	9,983,158	6.49%
Denmark (M)	405,398	21,197	661,837	616,775	5,295,279	7,000,486	4.55%
Italy	–	213,550	142,827	–	2,073,476	2,429,853	1.58%
Norway (M)	176,505	185,710	1,303,367	28,410	711,240	2,405,231	1.56%
Spain	207,775	459,292	160,526	–	152,625	980,219	0.64%
Ireland	–	765,373	–	–	117,637	883,010	0.57%
Other	4,725	83,078	–	–	2,777,772	2,865,574	1.86%
<b>Total</b>	<b>91,964,530</b>	<b>10,546,218</b>	<b>5,842,651</b>	<b>4,828,402</b>	<b>40,701,970</b>	<b>153,883,771</b>	<b>100.00%</b>
<b>% Total</b>	<b>59.76%</b>	<b>6.85%</b>	<b>3.80%</b>	<b>3.14%</b>	<b>26.45%</b>	<b>100.00%</b>	

## B) Procurement from Developing or Transitional Countries

Vendor Country Names	Contraceptives	Inter-Agency Emergency RH, Dignity & Other Kits	Medical Devices	Pharmaceuticals	Other Categories*	USD Value	%
India	9,454,709	4,680	7,518	621,668	2,720,146	12,808,721	8.20%
Turkey	–	9,510,427	18,941	–	2,902,444	12,431,812	7.96%
China	8,912,318	736,489	943,737	46,330	1,521,367	12,160,241	7.79%
Malaysia	8,348,575	–	–	–	630,587	8,979,161	5.75%
Guatemala	–	–	–	–	8,083,874	8,083,874	5.18%
Syrian Arab Republic	–	2,512,463	1,331,048	346,446	2,036,486	6,226,444	3.99%
Iraq	–	60,999	2,810,201	–	2,825,488	5,696,689	3.65%
Thailand	2,921,519	–	–	–	1,179,284	4,100,803	2.63%
Uganda	–	763,616	–	–	2,714,201	3,477,817	2.23%
Nigeria	–	7,336	–	–	2,992,999	3,000,335	1.92%
Other	487,759	3,395,833	2,535,151	1,287,032	71,465,926	79,171,700	50.71%
<b>Total</b>	<b>30,124,880</b>	<b>16,991,844</b>	<b>7,646,596</b>	<b>2,301,476</b>	<b>99,072,801</b>	<b>156,137,597</b>	<b>100.00%</b>
<b>% Total</b>	<b>19.29%</b>	<b>10.88%</b>	<b>4.90%</b>	<b>1.47%</b>	<b>63.45%</b>	<b>100.00%</b>	

## C) Procurement from Other Sources (Inter-UN Agencies)

UN Agency	Contraceptives	Inter-Agency Emergency RH, Dignity & Other Kits	Medical Devices	Pharmaceuticals	Other Categories*	USD Value	%
UNOPS	–	1,535	–	–	4,101,016	4,102,551	51.19%
Other UN Agencies	–	–	–	–	1,629,306	1,629,306	20.33%
WFP	–	104,899	–	–	1,227,960	1,332,859	16.63%
UNDP	–	–	–	–	428,316	428,316	5.34%
UNICEF	–	–	–	–	271,674	271,674	3.39%
UNAMI	–	–	–	–	249,942	249,942	3.12%
<b>Total</b>	<b>-</b>	<b>106,434</b>	<b>-</b>	<b>-</b>	<b>7,908,214</b>	<b>8,014,648</b>	<b>100.00%</b>
<b>% Total</b>	<b>0.00%</b>	<b>1.33%</b>	<b>0.00%</b>	<b>0.00%</b>	<b>98.67%</b>	<b>100.00%</b>	

<b>Grand Total</b>	<b>122,089,410</b>	<b>27,644,496</b>	<b>13,489,248</b>	<b>7,129,877</b>	<b>147,682,986</b>	<b>318,036,016</b>	
--------------------	--------------------	-------------------	-------------------	------------------	--------------------	--------------------	--

\*M - Major Donor Countries

\*Other Categories include; freight transportation services; general office furniture, equipment and supplies; IT and communications; premises, rent, purchase, construction and alteration; printing & publication services; professional consultancy services; transportation equipment and varied services.

## Top 50 Vendors

Vendor Name	Vendor Country	USD Value (Total PO Value)	% of Total Procurement
1. BAYER AG	Germany	33,822,453	10.63%
2. MSD B V	Netherlands	32,464,065	10.21%
3. PFIZER SERVICE COMPANY BVBA	Belgium	22,040,729	6.93%
4. THE MEDICAL EXPORT GROUP BV	Netherlands	15,565,517	4.89%
5. KAREX INDUSTRIES SDN BHD	Malaysia	8,961,740	2.82%
6. RAM DIS TICARET A S	Turkey	8,679,116	2.73%
7. 605 3RD AVE FEE LLC	United States	6,014,671	1.89%
8. MYLAN LABORATORIES LIMITED	India	5,758,846	1.81%
9. THE FEMALE HEALTH COMPANY	United Kingdom	5,219,394	1.64%
10. BANCO DE DESARROLLO RURAL S A	Guatemala	4,678,433	1.47%
11. UNOPS	Denmark	4,097,817	1.29%
12. SHANGHAI DAHUA PHARMACEUTICAL CO LTD	China	3,547,893	1.12%
13. SURETEX LIMITED	Thailand	3,366,854	1.06%
14. GUILIN ZIZHU LATEX CO LTD	China	3,316,988	1.04%
15. MOORE STEPHENS LLP	United Kingdom	2,758,398	0.87%
16. ASPEN HEALTHCARE SERVICES LLC	United States	2,654,877	0.83%
17. MM I S M S CO FOR GENERAL TRADING LTD	Iraq	2,382,209	0.75%
18. UN WFP - DUBAI	United Arab Emirates	2,304,121	0.72%
19. DANOFFICE IT	Denmark	2,127,117	0.67%
20. PEAK INTERNATIONAL TRADE (TIANJIN)CO LTD	China	1,960,495	0.62%
21. CGS ENTERPRISES U LTD	Uganda	1,947,382	0.61%
22. MR RAMI KABALAN	Syrian Arab Republic	1,803,395	0.57%
23. IMRES	Netherlands	1,627,982	0.51%
24. FAZZINI S.R.L.	Italy	1,594,127	0.50%
25. BAMMIAN MSP	Afghanistan	1,534,105	0.48%
26. ALTUNOZ ITH IHR SAN VE TIC LTD STI	Turkey	1,371,050	0.43%
27. PLANSON INTERNATIONAL CORPORATION	United States	1,331,795	0.42%
28. CUPID LIMITED	India	1,330,350	0.42%
29. FLEISCHHACKER GMBH AND CO. KG	Germany	1,271,297	0.40%
30. COFINO STAHL Y COMPANIA S A	Guatemala	1,140,576	0.36%
31. GUANGZHOU DOUBLE ONE LATEX PRODUCTS	China	1,138,313	0.36%
32. SERENAS ULUSLARARASI KONGRE ORGANIZASYON	Turkey	1,119,352	0.35%
33. GRINDEKS	Latvia	1,094,718	0.34%
34. NORWEGIAN REFUGEE COUNCIL	Norway	1,086,329	0.34%
35. EMPTOR INTERNATIONAL AS	Norway	1,071,338	0.34%
36. UNICEF SUPPLY DIVISION	Denmark	1,056,376	0.33%
37. INDUS MEDICARE LIMITED	India	925,809	0.29%
38. RENTALSA S A	Guatemala	859,945	0.27%
39. ORANGE COTE D'IVOIRE	Cote D'Ivoire	827,429	0.26%
40. ACE DRAGON GROUP OF COMPANIES	Myanmar	808,787	0.25%
41. TIANJIN HUMAN-CARE LATEX CORPORATION	China	806,646	0.25%
42. ALERE INTERNATIONAL LIMITED	Ireland	798,424	0.25%
43. UNITED NATIONS ASSISTANCE MISSION IN AFG	Afghanistan	763,609	0.24%
44. DAMCO DENMARK A/S	Denmark	761,250	0.24%
45. HLL LIFECARE LIMITED	India	716,380	0.23%
46. CARG CENTE TRAN TRAN MUD AGEN NAV LDA	Angola	686,394	0.22%
47. STARS ORBIT CONSULTANTS AND MANAGEMENT	Jordan	659,269	0.21%
48. A/S BALTIC CONTROL LTD AARHUS	Denmark	653,422	0.21%
49. UNIDUS (ZHANGJIAGANG) RUBBER PRODUCTS CO	China	639,050	0.20%
50. ENERTEC-MHD ANAS AL-HAFFAR	Syrian Arab Republic	613,131	0.19%

\* Total amount includes freight transportation services where applicable.

\* Country reflects the location of a vendor's commercial office which in some cases might be different from that of the manufacturer.

